



It's Not About Rate: The Right Way To Get A Mortgage

Richard Cohen

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Although it is normal for homebuyers to feel a little nervous and apprehensive during the mortgage process, getting a loan to buy a house doesn't have to feel like a 440-foot bungee jump. In *It's Not About Rate: The Right Way to Get a Mortgage*, Richard Cohen writes about how the loan process can be understandable, uncomplicated, and smooth. He demonstrates why interest rate is only one of many factors that a borrower should consider. He explains how to differentiate between "come-ons" and sincere proposals and how to use the pre-approval process to leverage buying power.

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